The recipe!

Follow me into a dream (or lived reality?)... The other day I came across a set of instructions from my grandmother. It said, „Take this and that, take the freshest or the best, put it all together nicely and read the instructions in full beforehand. All of this together helps to get the best result. It will make you and others happy and content."

All right, let's go! I'll put it all together. Choose the right tool, the basis. Put the individual things together in such a way that I see a „system" for myself in it. Proceed carefully, step by step. Ready! Now, I'll put it all together. Round to the left and maybe a little too fast, whatever, because that's the way I always did it. Now, I need some more time, check again and let it all interact together. Yes, of course, I also check the quality of my work, somewhat unconventionally, on myself, so to say, if you know what I mean. And I immediately notice, „Oops, a little more care really would not have gone amiss". „Your always smarter after the event," I tell myself and find good reasons why I didn't listen to grandma's recipe.

A food recipe? No, not at all! As a „digital (retarded) immigrant" I have described my own feelings during the transition to an everyday paperless office to you before. Yeah, you're right - Grandma had to serve as a replacement for history once again. But let's face it, if we were to show more seriousness and respect for the experiences of our grandmother's generation in the sense of values (and a culture of values), it could be much easier to succeed in our own (digital) transformation in everyday life. After all, what is everyday digital transformation really about? Technology and IT? No! It is about proven characteristics, such as sustainability, transparency or the communication culture in everyday (business) life. Not just agility, mobility and (IT) speed.

Have you already guessed who it is who has to take responsibility? Grandmother was (unfortunately) yesterday and we are here today. Let us therefore shape our everyday life, our lives with the (not unconditional) trust in IT, the GMV (see dictionary EIM-German, German-EIM) and the collective will, „We shape the speed and duration of digital transformation". We take a lot of time and make appointments or take part in events on the subject of this seemingly „eternal" topic. Be a part of it, too. Because you know that only people who have had (or have) great solutions to this problem report about their experiences.

Enyjoy your read,

Yours

Steffen Schaar

Steffen Schaar

Review DiALOG on tour Böblingen: Challenges of digital transformation

n 28th June, in Tower 66 of Motorworld in Böblingen, near Stuttgart, thought leaders and trendsetters met for the 15th DiALOG on tour event. Participants enjoyed networking and discussing trends, approaches, practical examples and the challenges of digital transformation for companies.

As always, the latest in this highly successful series of events focused on all of the hot topics around EIM: Workplace 4.0, enablers for digitisation, data rooms based on a due diligence example, the Smart LCM - business-App platform, as well as User Acceptance - Contract Management.

In addition to the lectures, an interesting insight into the history and development of playing-cards was provided by Dr. Annette Köger, Director of the German Playing-Card Museum (DSM), based in nearby Leinfelden-Echterdingen.

During the final networking session, speakers and participants exchanged experiences and ideas. Everyone agreed that DiALOG on tour in Böblingen had generated a great deal of interest for further events of this kind.

Steffen Schaar, the event's host, drew a positive conclusion: „I am truly delighted about how successful the event in Böblingen was."

IT Law & Digitisation: smart working in digital times

Experts and interested parties met at the Hilton Hotel in Düsseldorf on September 12th 2017 for the exclusive annual congress of the Federal Association of Corporate Lawyers (BUJ). It featured the exchange of experiences and networking on the subjects of IT law, digitisation, digital transformation, smart working and legal technology.

As a long-standing technology partner of the BUJ, The Quality Group is delighted to be able to look back on another exciting and wide-ranging event.

In his presentation, Nils Scharifi, Senior Account Manager at TQG, talked about „Digital Transformation: In the middle of it, instead of just DIGITAL! Being smart through sustainable working and legally compliant action". Mr Scharifi illustrated the central areas of tension in the Working World 4.0, leading to exciting discussions that ended up with the result: The dream of digital working - a cross-departmental digital businessApp platform is already a reality - with the businessApp platform LCM and its consulting competence in the environment of corporate lawyers, The Quality Group is the experienced provider of smart solutions for Work 4.0. The web-based platform for legal management includes role-based functionalities for, among others, automatic contract creation (Contract Builder), digital contract/eFiles and digital signatures. A beA attorney mailbox and the encryption of confidential documents are also available, as are standard applications for contract management, Business Process Management, Compliance Excellence and Legal Process Management (LPM).

For the first time first time, the „Legal Tech Ideas Board" was tried out at The Quality Group's trade fair stand, meeting with enthusiastic resonance. The visitors used it to express their wishes, demands and expectations for digital working and legal tech solutions, which they also discussed with the experts from TQG. In doing so, it became clear that software solutions, alone, do not provide the entire answer, but self-initiative and a high level of motivation are also needed, fully in accordance with the motto „Participation is better than just watching others!

If you would like to make your dream of a cross-departmental digital businessApp platform come true, then please feel free to take a look::
www.tqg.de/businessapp-platform/

European Lottery Congress in Krakow: TQG-LTS focuses on the „Digital Point of Sale"

The Quality Group - Lottery Technology Systems GmbH presented itself at this year's European Lottery Congress in Krakow with the „Digital Point of Sale", thereby continuing with its familiar themes of Innovation • Performance • Quality.

Digitisation of the point of sale and point of sale management are the future keys to the success of lotteries worldwide. These elements are of interest in terms of turnover and customer acquisition, especially for executives, as well as sales and marketing.

The lotteries were enthusiastic about the „Digital Point of Sale", the appealing and customer-friendly handling it offers and the many and more targeted options available to approach and respond to the customer, in particular the possibility of bridging the gap between various different distribution channels with a new type of customer card.

With the TQG-LotterySuite, TQG-LTS continued to set the highest standards in Krakow, marking a ground-breaking step for the lotteries. The next major event where you will be able to exchange views with

See you there!
Panama, October 10-13, 2017

TQG-LTS will be the CIBELAE 2017 Congress in Panama, from 10th to 13th October 2017. The Latin American Lotteries Association CIBELAE is inviting lotteries, software vendors and terminal manufacturers from all over the world to this exciting convention.

DiALOG on tour Köln & München: Focus on Digital Transformation

September 27th ,2017, 2pm – 6.30pm, Cologne
October 24th, 2017, 2pm – 6.30pm, Munich

We invite you to join us for the DiALOG on tour „Digital Transformation" event at the Deutsches Sport & Olympia Museum in Cologne, on September 27th 2017, as well as for the DiALOG on tour „Digital Transformation" event at the BMW Group Classic in Munich, October 24th 2017.

Digital transformation is everywhere. It touches everyone's lives, whether private or business. Finding the right strategy and balance needed to combine the tried and tested with the potential of new technology is the order of the day. Take part and benefit from the event, because this is the ideal way to ensure you get a successful start in the exciting race of digitisation!

Will you be there when wie discuss topics such as
• With strategy to Enterprise Information Management
• Work Space 4.0 - Open Space - Clean Desk - Smart Work
• How online platforms change the world of information / One platform - unlimited potential: How software platforms advance digitisation
• smartLCM businessApp platform for smart working
• Success can be planned - User acceptance in Contract Management

The ticket price of 19, - € incl. VAT includes:
• Coffee & cake
• Non-alcoholic beverages
• Snacks from the cold buffet
• 5 exciting TQG presentations from 5 different speakers
• Entertaining hosting
• Networking in a pleasant atmosphere

All further information on registration, as well as the agenda, can be found here:
www.tqg.de/dot-koeln or
www.tqg.de/dot-muc

LCM Community Workshop: News about LCM

The LCM Community Workshops are a new platform for exchange between LCM users and TQG, which were created as a result of this year's UserGroup. Usually taking place on the last Friday of the month, from 2pm to 4pm CET, we offer workshops in the form of web meetings, featuring discussions about various different LCM topics.

The first web meetings, which focussed on the subjects of database independence, beA and LCM DropZone, have already been very well received.

The next LCM Community Workshop will take place on Friday September 29th and will focus on the topic of „SmartLCM". Interested LCM users can register at **www.tqg.de/en/lcm-community-workshop**

As ever, for future workshops, we would like to respond to your suggestions, wishes and comments. Your input is greatly welcomed! If you have not yet been invited to join the LCM Community, please contact your TQG representative at your earliest convenience.

Website: Trends present themselves in a new look

The trends on the website **www.tqg.de** are now presented with a new and fresh design. The content description of articles from the various volumes of "DiALOG - magazine for Enterprise Information Managemen" are now additionally available sorted according to keywords.

"The recognition of trends and the proactive design of the change process is an important cornerstone of our actions", said Cornelia Geiselhart, Marketing Assistant and Editor of the DiALOG magazine, proudly. „By linking content and theory with the partly very practical

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contributions from the DiALOG magazine, we have created a new dynamism in topicality".
For more than 30 years now, with values such as passion, commitment and innovation, TQG has stood for an agile business model which positions itself in the ever faster changing world of information technology in terms of standards in commitment, fairness and customer satisfaction.

Furthermore, all contributions from the current DiALOG Award holders and winners in recent years can be read on the pages **www.dialog-award.de/trends**, **www.dialog-magazin.de/trends** and **www.dialog-fachforum.de/trends**. Perhaps reading one of those posts may inspire you with an idea for your application for the DiALOG Award 2018?

VokuS: News from the research project

Die ITG Working Group 5.2.1 (Informationstechnische Gesellschaft im VDE) did meet in the workshop "Performance Analysis and Optimization of SDN/NFV-based Networks" at the Chemnitz University of Technology. Three of the overall six talks were about different aspects of the optimization of SDN/NFV based networks:

- „A multi-objective heuristic for the optimization of Virtual Network Function chain placement", A. Grigorjew (Universität Würzburg)
- „Optimum placement of Virtual Network Functions with traffic dependent resource requirements", A. Timm-Giel (TU Hamburg-Harburg)
- „QoS-driven function placement reducing expenditures in NFV deployments", P. Stoisavljevic (TU München)

The presentation of Prof. Timm-Giel contained results of the research project VokuS, whereas the other two talks highlighted new potentialities for the optimization of the planning of Virtual Network Functions. Such aspects will have an influence on the future development of planning modules like NETx of TQG it vision GmbH.

For more information on VokuS, please visit **www.tqg.de/en/vokus/**

beA: Integration of the special electronic lawyer's mailbox in LCM

The „special electronic lawyer's mailbox" (beA) is used to support and handle all communication between courts, authorities and lawyers. As of 1st January 2018, lawyers are obliged to have a beA mail account (or, in the case of several mandates, several) and to be able to receive messages through them. In-house corporate lawyers/syndicate lawyers will be subject to the new storage requirements for messages and information, in accordance with legal and company-specific guidelines.

The TQG businessApp platform LCM integrates the personal beA mailbox for lawyers and in-house lawyers into filing and organisational processes for contracts, files, information and documents. Users can now use LCM to combine these benefits with the efficiency and processes of their organisation.

LCM & beA – particularly easy usability

- one-time technical installation, with a client certificate issued by BRAK
- every lawyer logs on to the system once with his or her beA card ID
- direct use of your own beA in LCM with direct filing & forwarding of emails to files, contracts, clients, partners, etc.

Perspectives of documenten management

Commentary by Steffen Schaar, Member of the Management Board of The Quality Group GmbH, published in Legal Technology Journal/2017_2

In the past, we filed information. But that's simply not enough anymore. Nowadays, we are trying to deal with risks, from the aspects of management, administration and recognising them. To documents, we attach appointments, people, responsibility and risk metrics, metadata, as the computer scientist says. This is data that describes the whole picture. We allow the text of the document to be recognised in full, even down to the smallest letter, so that we only need to enter one word, for example, 'colour', and the system spits out 37,000 documents in which 'colour' appears.

Tomorrow, that won't be enough. We must be able to establish compliance-safe, rule-consistent behaviour through organisational processes. And document management simply is not enough for this. Documents must also be integrated in a process-oriented and operation-orientated manner. In concrete terms, this would mean, for example, that, in a company, only one and the same NDA template should be available to be accessed at all times.

LCM becomes the message centre: simple and secure!
With the LCM beA addon, LCM users can access their beA mailbox directly within a file and store messages under LCM, in their entirety and in a tamper-proof way. The personal key (for example, a beA card) of the user is required for authentication in the beA mailbox. This is protected by another PIN or password. Within the beA mailbox, lawyers can select their messages via simple operating procedures and store them, including all attachments, under LCM, for archiving or further processing.

LCM supports all important communication and filing processes with considerable engagement and efficiency. As illustrated, this includes the path out of the beA mailbox to the LCM system, as well as the creation of new messages directly from the file or contract. LCM documents can be easily inserted directly into new beA messages.

Don't hesitate - January 1st, 2018 is not far away!
Talk to us and find out more about the possibilities offered by LCM for your personal beA: **www.tqg.de/bea/**

Today, we have to discuss how to find the document and how to make the risks visible to the auditor at the touch of a button. IT already has very simple tools available to do this. The buzzword Legal-Tech is not a technical solution, but describes the approach of making the concept of digitisation so useful in the everyday processes of corporate lawyers that those processes becomes simpler.

In this context, smart does not mean 'with just a few clicks'. Smart means intelligent.

The full text is available at **http://www.legal-technology.de/index. php/de/2017-2-10**

Events 2017/8: see you there!